

# Scot Reynolds, CLTC Vice President of Sales

“Assisting families, businesses and professionals in the accumulation and protection of wealth.”



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Scot has been dedicated to assisting families, small businesses and individuals develop and achieve their unique financial goals for more than 4 years. His mission is to help his clients accumulate, enjoy, protect and distribute wealth in the most tax-advantaged way possible.

After graduating from the University of Maine, he began his career with Boston Partners in 2007 and was promoted to Vice President of Sales in 2010. He is a member of the National Association of Insurance and Financial Advisors (NAIFA), the President of both his BNI group and the Route 3 Referral Network and is currently serving as a Board Member for the Kappa Tau Alumni Association, which is the University of Maine chapter of Pi Kappa Alpha.

As well as maintaining his own practice, Scot has been an essential part of the Boston Partners Management team, promoting growth within the firm. Scot manages, mentors, trains and builds the skills of new associates in the early stages of their careers. By helping them with case design and time management skills in the office, as well as developing their client relationship skills in the field, he is responsible for helping them build solid practices of their own.

Through his affiliation with Boston Partners, he has access to all John Hancock products and services as well as a variety of other carriers. These services include Retirement Planning, Estate Planning Strategies, Portfolio Building, Disability Income Insurance, Asset Protection, Survivorship Protection and College Funding.

Scot is originally from Falmouth, Maine and currently resides in Malden, Massachusetts. In his free time he enjoys snowboarding and golfing.